



DENEL - PMP

PART A: INVITATION FOR PROPOSAL

PURPOSE

The purpose of this RFP is to obtain bids from suitably qualified and experienced suppliers, for the Supply of Lead Billets for a Three (3) year period..

A formal tender process to select and contract a service provider (or service providers) for a period of three years to render the services as and when required, may follow conclusion of Denel's internal preliminary processes.

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF DENEL - PMP SOC LTD

BID NUMBER: **355876**
CLOSING DATE: 20 April 2018 at 12H00 precisely
CLOSING TIME: 12H00

DESCRIPTION:

REQUEST FOR TENDER (RFP) TO SUPPLY LEAD BILLETS TO DENEL - PMP SOC LTD as per Statement of work on page 28

Item No	Description	Specification	Estimated Annual consumption
1	Billet 2% Antimony Lead Alloy	1260023	50,000 Kg
2	Billet 9% Antimony Lead Alloy	1260021	150,000 Kg
3	Billet 5% Antimony Lead Alloy	1260022	3,000 Kg

Note: These quantities are not fixed and can change due to demand changes.

Bidders should ensure that Bids are delivered timeously and to the correct address (reflected on the cover page of this document). If the Bid is late, it will not be considered for evaluation.

The Bid box is open during office hours (08:00 – 16:00) Monday to Thursday, (08.00 – 13.30) on Friday.

ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS – (NOT TO BE RE-TYPED)

THIS BID IS SUBJECT TO THE TREASURY'S GENERAL CONDITIONS OF CONTRACT AND OTHER SPECIAL CONDITIONS OF CONTRACT, WHICH ARE SET OUT IN PART C OF THIS DOCUMENT.

THE FOLLOWING MUST BE FURNISHED (FAILURE TO DO SO MAY RESULT IN YOUR BID BEING DISQUALIFIED).

BIDDERS THAT ARE UNINCORPORATED CONSORTIA CONSISTING OF MORE THAN ONE LEGAL ENTITY MUST SELECT A LEAD ENTITY AND FURNISH THE DETAILS OF THE LEAD ENTITY, UNLESS OTHERWISE SPECIFIED.

Name of bidder and each entity in consortium:				
Postal address:				
Street address:				
Contact person (full name):				
e-mail address:				
Telephone number:				
Fax number:				
Bidder registration number or registration number of each entity in consortium				
Bidder vat registration number or vat registration number of each entity in consortium				
Tax clearance certificate submitted?	YES		NO	
BBBEE certificate submitted?	YES		NO	
Registered with the national treasury central supplier database (csd)	YES		NO	
Full name of authorised representative:				
Capacity in which authorised representative signs:				
Signature of authorised representative:				
Date of signature				

PART B: CHECKLIST OF COMPULSORY RETURNABLE SCHEDULES AND DOCUMENTS

Please adhere to the following instructions

- Tick in the relevant block below
- Ensure that the following documents are completed and signed where applicable:
- Use the prescribed sequence in attaching the annexures that are part of the Bid Document

NB: Should these documents not be included, the Bidder may be disqualified on the basis of non-compliance

Yes	No	Documents required
		One original Bid (1) hard copy with (1) copy (hard copy) clearly marked as Original and Copy. Each submission must be divided and enclosed into two separate envelopes, one for Pre-screening Criteria and Functionality Evaluation and one for Price and Preferential Points.
		Part A: Invitation to Bid
		Part C: Specifications, Conditions of Tender and Undertakings by Bidder.
		Annexure A: Pricing
		Annexure B: Company Profile.
		Annexure C: SBD 2 Tac clearance Certificate Requirement.
		Annexure D: Declaration of Interest.
		Annexure E: SBD6.1 and B-BBEE Status Level certificate.
		Annexure F: Certified copies of your CIPC company registration listing all members with percentages in case of a close corporation.
		Annexure G: Certified copies of the latest share certificates, in case of a company.
		Annexure H: (if applicable) A breakdown of how fees will be spread between members of the bidding consortium.
		Annexure I: Pre-screening Criteria.
		Annexure K: CSD Registration Summary report.
		Annexure L: Certificate of Independent Bid Determination.

PART C: SPECIFICATIONS, CONDITIONS OF TENDER AND UNDERTAKINGS BY BIDDER

1. DEFINITIONS

In this Request for BIDs, unless a contrary intention is apparent:

- 1.1 **B-BBEE** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act 53, 2003;
- 1.2 **B-BBEE Act** means the Broad-Based Black Economic Empowerment Act, 2003;
- 1.3 **B-BBEE status level** means the B-BBEE status received by a measured entity based on its overall performance used to claim points in terms of regulation 5 and 6 of the Preferential Procurement Regulations, 2011.
- 1.4 **Business Day** means a day which is not a Saturday, Sunday, or public holiday.
- 1.5 **Bid** means a written offer in the prescribed or stipulated form lodged by a Bidder in response to an invitation in this Request for BID, containing an offer to provide goods, works or services in accordance with the Specification as provided in this RFP.
- 1.6 **Bidder** means a person or legal entity, or an unincorporated group of persons or legal entities that submit a Bid.

- 1.7 **Companies Act** means the Companies Act 71, 2008.
- 1.8 **Compulsory Documents** means the list of compulsory schedules and documents set out in Part B.
- 1.9 **Closing Time** means the time, specified as such under the clause 3 (Bid Timetable) in Part A, by which Tenders must be received.
- 1.10 **Evaluation Criteria** means the criteria set out under the clause 28 (Evaluation Process) of this Part C, which includes the Pre-screening Criteria, Functional Criteria (stage 1) and Price and Preferential Points (stage 2) Assessment.
- 1.11 **Functional Criteria** means the criteria set out in clause 27, referring to the quality specification of the Protective clothing and equipment in accordance with the relevant SABS standards- see Part C of this document
- 1.12 **Intellectual Property Rights** includes copyright and neighbouring rights, and all proprietary rights in relation to inventions (including patents) registered and unregistered trademarks (including service marks), registered designs, confidential information (including trade secrets and know how) and circuit layouts, and all other proprietary rights resulting from intellectual activity in the industrial, scientific, literary, or artistic fields.
- 1.13 **NKP** means an area declared as a National Key Point area in terms of the National Key Points Act, act 102 of 1980 as amended read with the regulations Directive A and B.
- 1.14 **PFMA** means the Public Finance Management Act 1 of 1999, as amended.
- 1.15 **PPPFA** means the Preferential Procurement Policy Framework Act 5 of 2000, as amended.
- 1.16 **PPPFA Regulations** means the Preferential Procurement Regulations 2011, published in terms of the PPPFA.
- 1.17 **Price and Preferential Points Assessment** means the process described in clause 0 of this document in Part C, as prescribed by the PPPFA.
- 1.18 **Proposed Contract** means the agreement including any other terms and conditions contained in or referred to in this RFP that may be executed between DENEL - PMP SOC LTD and the successful Bidder.
- 1.19 **Request for BID or RFP** means this document (comprising each of the parts identified under Part A, Part B, Part C and Part D) including all annexures and any other documents so designated by DENEL - PMP SOC LTD.
- 1.20 **SABS** mean South African Bureau of Standards
- 1.21 **SARS** means the South African Revenue Service.
- 1.22 **Services** means the services required by DENEL - PMP SOC LTD, as specified in this RFP Part A.
- 1.23 **SLA** means Service Level Agreement.
- 1.24 **SOC** means State Owned Company
- 1.25 **Specification** means the conditions of tender set and any specification or description of DENEL - PMP SOC LTD's requirements contained in this RFP.

- 1.26 **State** means the Republic of South Africa.
- 1.27 **Statement of Compliance** means the statement forming part of a Tender indicating the Bidders compliance with the Specification.
- 1.28 **Tender Manager** means the person so designated under clause 2 (Tender Manager) of this RFP Part C.
- 1.29 **Tendering Process** means the process commenced by the issuing of this Request for BIDs and concluding upon formal announcement by DENEL - PMP SOC LTD of the selection of a successful Bidder(s) or upon the earlier termination of the process.
- 1.30 **Website** means a website administered by DENEL - PMP SOC LTD under its name with web address www.pmp.co.za and www.denel.co.za

1. INTERPRETATIONS

In this RFP, unless expressly provided otherwise a reference to:

- 1.1 “includes” or “including” means includes or including without limitation; and
- 1.2 “R” or “Rand” is a reference to the lawful currency of the Republic of South Africa.

2. TENDER OFFICE

DENEL - PMP SOC LTD – Procurement

Email: Tenders@pmp.co.za

No questions will be answered telephonically.

Only questions, queries, clarifications which are submitted to this dedicated email address, will be addressed. These responses will be send to all Bidders approached.

No Canvassing of any Denel Employee will be tolerated and that will result in immediate disqualification of the Bidder.

3. BID TIMETABLE

This timetable is provided as an estimate of the timing of the tender process. It is merely a plan and is subject to change by DENEL - PMP SOC LTD. Bidders are to provide BIDs that will allow achievement of the intended commencement date.

Activity	Date
Advertisement of tender	16 th March 2018
Closing date for tender enquiries	20 April 2018 at 12H00 All enquiries must be directed to Tender.inq@pmp.co.za
Closing date and time	20 April 2018 at 12H00 precisely
Intended completion of evaluation of tenders	26TH April 2018
Indicative Date for Presentations (if required)	N/A
Intended formal notification of successful Bidder(s)	2nd May 2018

4. SUBMISSION OF TENDERS

4.1 Hardcopies of Tenders are to be submitted to the address below:

Physical Address of Tender Box	Main Admin Building Reception 1 Ruth First Street Lotus Gardens Pretoria West
Hours of access to Tender Box	Monday to Thursday 08.00 to 16.00, 08.00 to 13.30 on Friday.
Information to be marked on package containing Tender 2 Envelope System Indicate whether envelope pertains to Pre-screening Criteria and functional assessment"; or "price and preference points"	DENEL – PMP SOC LTD Tender Box Main Admin Reception Tender No. Name of Bidder For Attention: Tender Box

4.2 Each submission must be divided and enclosed into two (2) separate envelopes, one (1) for Pre-screening Criteria and Functional Evaluation, and one (1) for Price and Preferential Points.

Kindly ensure all submissions are duly authorised. If the Bidders are submitting more than one (1) BID regarding the requirements explained in the cover page and Part D of this RFP, then these should be submitted as separate submissions and indicated on the cover page

of the Bid. **Each Bid shall be submitted with one (1) original hard copy and four (4) copies (hard copy) as indicated above.**

- 4.3 Bidders are requested to initial each page of the tender document on the top right hand corner.

5. REQUIREMENTS GOVERNING THIS RFP AND THE TENDERING PROCESS

- 5.1 Participation in the tender process is subject to compliance with the requirements stipulated in Part C of this RFP.
- 5.2 All persons (whether a participant in this tender process) having obtained or received this RFP may only use it, and the information contained herein, in compliance with the requirements contained in this RFP.
- 5.3 All Bidders are deemed to accept the requirements contained in Part C of this RFP.
- 5.4 The requirements contained in Part C of this RFP apply to:
- 5.4.1 The RFP and any other information given, received, or made available about this RFP, and any revisions or annexures;
 - 5.4.2 the Tendering Process; and
 - 5.4.3 Any communications (including any briefings, presentations, meetings, and negotiations) relating to the RFP or the Tendering Process.

6. STATUS OF REQUEST FOR BID

- 6.1 This RFP is an invitation to person(s) / company(ies) to submit a BID(s) for the provision of the products / services as set out in the Specification contained in this RFP. Accordingly, this RFP must not be construed, interpreted, or relied upon, whether expressly or implicitly, as an offer capable of acceptance by any person(s), or as creating any form of contractual, promissory, or other rights. No binding contract or other understanding for the supply of services will exist between DENEL - PMP SOC LTD and any Bidder unless and until DENEL - PMP SOC LTD has executed a formal written contract with the successful Bidder.

7. ACCURACY OF REQUEST FOR BID

- 7.1 Whilst all due care has been taken in connection with the preparation of this RFP, DENEL- PMP SOC LTD makes no representations or warranties that the content in this RFP or any information communicated to or provided to Bidders during the Tendering Process is, or will be, accurate, current or complete. DENEL - PMP SOC LTD, and its officers, employees and advisors will not be liable with respect to any information communicated which is not accurate, current or complete.
- 7.2 If a Bidder finds or reasonably believes it has found any discrepancy, ambiguity, error or inconsistency in this RFP or any other information provided by DENEL - PMP SOC LTD (other than minor clerical matters), the Bidder must promptly notify DENEL - PMP SOC LTD in writing of such discrepancy, ambiguity, error or inconsistency to afford DENEL - PMP SOC LTD an opportunity to consider what corrective action is necessary (if any).

7.3 Any actual discrepancy, ambiguity, error or inconsistency in this RFP or any other information provided by DENEL - PMP SOC LTD will, if possible, be corrected and provided to all Bidders without attribution to the Bidder who provided the written notice.

8. ADDITIONS AND AMENDMENTS TO THE RFP

8.1 DENEL - PMP SOC LTD reserves the right to change any information in, or to issue any addendum to this RFP before the Closing Time. DENEL - PMP SOC LTD and its officers, employees and advisors will not be liable in connection with either the exercise of, or failure to exercise this right.

8.2 If DENEL - PMP SOC LTD exercises its right to change information in terms of clause 9.0 it may seek amended Tenders from all Bidders.

9. REPRESENTATIONS

No representations made by or on behalf of DENEL - PMP SOC LTD in relation to this RFP will be binding on DENEL - PMP SOC LTD unless that representation is expressly incorporated into the contract ultimately entered between DENEL - PMP SOC LTD and the successful Bidder.

10. CONFIDENTIALITY

10.1 All persons (including all Bidders) obtaining or receiving this RFP and any other information about this RFP or the Tendering Process must keep the contents of the RFP and other such information confidential, and not disclose or use the information except as required for the purpose of developing a BID in response to this RFP.

10.2 All information related to this RFP is to be treated with strict confidence. All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the need however arise to divulge any information gleaned from the provision of the Services which is either directly or indirectly related to Denel's business, written approval to divulge such information must be obtained from the Denel – PMP Supply Chain Executive.

11. REQUESTS FOR CLARIFICATION OR FURTHER INFORMATION

11.1 All communications relating to this RFP and the Tendering Process must be directed to Tender Inquires, Tender.ing@pmp.co.za email address only.

11.2 All questions or requests for further information or clarification of this RFP or any other document issued about the Tendering Process must be submitted to the Tender Response email address, in writing, and by e-mail only.

11.3 Any communication by a Bidder to DENEL - PMP SOC LTD will be effective upon receipt by the Tender Office

- 11.4 DENEL - PMP SOC LTD has restricted the period during which it will accept questions or requests for further information or clarification and reserves the right not to respond to any enquiry or request, irrespective of when such enquiry or request is received.
- 11.5 DENEL - PMP SOC LTD shall provide all written notification or responses to Bidders questions as posed to the dedicated email address which is Tender.inq@pmp.co.za by responding to all Bidders.
- 11.6 A Bidder may, by notifying the Tender Office in writing, withdraw a question submitted in accordance with clause 12, in circumstances where the Bidder does not wish DENEL - PMP SOC LTD to publish its response to the question to all Bidders.

12. UNAUTHORISED COMMUNICATIONS

- 12.1 Communications (including promotional or advertising activities) with staff of DENEL - PMP SOC LTD or their advisors assisting with the Tendering Process are not permitted during the Tendering Process. Nothing in this clause 12 is intended to prevent communications with staff of, or advisors to, DENEL - PMP SOC LTD to the extent that such communications do not relate to this RFP or the Tendering Process.
- 12.2 Bidders must not otherwise engage in any activities that may be perceived as, or that may have the effect of, influencing the outcomes of the Tendering Process in any way.

13. IMPROPER ASSISTANCE, FRAUD AND CORRUPTION

- 13.1 Bidders may not seek or obtain the assistance of employees of DENEL - PMP SOC LTD in the preparation of their tender responses.
- 13.2 DENEL - PMP SOC LTD may in its absolute discretion, immediately disqualify a Bidder that it believes has sought or obtained such improper assistance.
- 13.3 Bidders must familiarize themselves with the implications of contravening the Prevention and Combating of Corrupt Activities Act, 2004 and any other relevant legislation.
- 13.4 Any improper communication, canvassing, or engagement with any Denel people/person/representative will result in immediate disqualification from the RFP process

14. ANTI-COMPETITIVE CONDUCT

- 14.1 Bidders and their respective officers, employees, agents, and advisors must not engage in any collusion, anti-competitive conduct or any other similar conduct in respect of this Tendering Process with any other Bidder or any other person(s) in relation to:
- 14.1.1 the preparation or lodgement of their Bid
 - 14.1.2 the evaluation and clarification of their Bid; and
 - 14.1.3 The conduct of negotiations with DENEL - PMP SOC LTD.
- 14.2 For the purposes of this clause 14, collusion, anti-competitive conduct or any other similar conduct may include disclosure, exchange, and clarification of information whether or not such

information is confidential to DENEL - PMP SOC LTD or any other Bidder or any other person or organisation.

- 14.3 In addition to any other remedies available to it under law or contract, DENEL - PMP SOC LTD may, in its absolute discretion, immediately disqualify a Bidder that it believes has engaged in any collusive, anti-competitive conduct or any other similar conduct during or before the Tendering Process.

15. COMPLAINTS ABOUT THE TENDERING PROCESS

- 15.1 Any complaint about the RFP or the Tendering Process must be submitted to the Tender Office via the Tender Response email address, by email only, immediately upon the cause of the complaint arising or becoming known to the Bidder.

- 15.2 The written complaint must set out:

- 15.2.1 the basis for the complaint, specifying the issues involved;
- 15.2.2 how the subject of the complaint affects the organisation or person making the complaint;
- 15.2.3 any relevant background information; and
- 15.2.4 The outcome desired by the person or organisation making the complaint.

- 15.3 If the matter relates to the conduct of an employee of DENEL - PMP SOC LTD, the complaint should be addressed in writing marked for the attention of the Chief Executive Officer of DENEL - PMP SOC LTD, and delivered to the physical address of DENEL - PMP SOC LTD, as notified.

16. CONFLICT OF INTEREST

- 16.1 A Bidder must not, and must ensure that its officers, employees, agents and advisors do not place themselves in a position that may give rise to actual, potential or perceived conflict of interest between the interests of DENEL - PMP SOC LTD and the Bidder's interests during the Tender Process.

- 16.2 The Bidder is required to provide details of any interests, relationships or clients which may or do give rise to a conflict of interest in relation to the supply of the services under any contract that may result from this RFP. If the Bidder submits its Bid and a subsequent conflict of interest arises, or is likely to arise, which was not disclosed in the Bid, the Bidder must notify DENEL - PMP SOC LTD immediately in writing of that conflict.

- 16.3 DENEL - PMP SOC LTD may immediately disqualify a Bidder from the Tendering Process if the Bidder fails to notify DENEL - PMP SOC LTD of the conflict as required.

17. LATE BIDS

- 17.1 Bids must be delivered by the stipulated Closing Time. The Closing Time may be extended by DENEL - PMP SOC LTD in its absolute discretion by providing written notice to Bidders.

17.2 Bids delivered after the Closing Time or lodged at a location or in a manner that is contrary to that specified in this RFP will be disqualified from the Tendering Process and will be ineligible for consideration. No Late Tenders will be Accepted

17.3 The determination of DENEL - PMP SOC LTD as to the actual time that a Bid is lodged is final. Subject to clause 17.2, all Bids lodged after the Closing Time will be recorded by DENEL - PMP SOC LTD and will only be opened for the purposes of identifying a business name and address of the Bidder. DENEL - PMP SOC LTD will inform a Bidder whose Bid was lodged after the Closing Time of its ineligibility for consideration. The general operating practice is for the late Bid to be returned within 5 (five) working days of receipt or within 5 (five) working days after determination not to accept a late Bid.

18. BIDDER'S RESPONSIBILITIES

18.1 Bidders are responsible for:

18.1.1 examining this RFP and any documents referenced or attached to this RFP and any other information made or to be made available by DENEL - PMP SOC LTD to Bidders in connection with this RFP;

18.1.2 fully informing themselves in relation to all matters arising from this RFP, including all matters regarding DENEL - PMP SOC LTD 's requirements for the provision of the Services;

18.1.3 ensuring that their Bids are accurate and complete;

18.1.4 making their own enquiries and assessing all risks regarding this RFP, and fully considering and incorporating the impact of any known and unknown risks into their Bid;

18.1.5 ensuring that they comply with all applicable laws in regards to the Tendering Process particularly as specified by National Treasury Regulations, Guidelines, Instruction Notes and Practice Notes and other relevant legislation as published from time to time in the Government Gazette; and

18.1.6 Submitting all Compulsory Documents.

18.2 Bidders with annual total revenue of R10 million or less qualify as Exempted Micro Enterprises (EMEs) in terms of the B-BBEE Act must submit a certificate issued by a registered, independent auditor (who or which is not the Bidder or a part of the Bidder) or an accredited verification agency.

18.3 Bidders other than Exempted Micro-Enterprises (EMEs) must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE status. The submission of such certificates must comply with the requirements of instructions and guidelines issued by National Treasury and are in accordance with the applicable notices published by the Department of Trade and Industry in the Government Gazette.

- 18.4 DENEL - PMP SOC LTD reserves the right to require of a Bidder, either before a Bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preference points, or another other claim as made or presented by the bidder, in any manner required by DENEL - PMP SOC LTD.
- 18.5 Failure to provide the required information may result in disqualification of the Bidder.

19. PREPARATION OF BIDS

- 19.1 Bidders must ensure that:
- 19.1.1 their Bid is submitted in the required format as stipulated in this RFP; and
 - 19.1.2 All the required information fields in the Bid are completed in full and contain the information requested by DENEL - PMP SOC LTD.
- 19.2 DENEL - PMP SOC LTD may in its absolute discretion reject a Bid that does not include the information requested or is not in the required format. All pricing templates must be fully adhered to, no changes or alterations will be accepted.
- 19.3 Unnecessarily elaborate responses or other representations beyond that which is sufficient to present a complete and effective tender BID is not desired or required. Elaborate and expensive visual and other presentation aids are not necessary.
- 19.4 Where the Bidder is unwilling to accept a specified condition, the non-acceptance must be clearly and expressly stated. Prominence must be given to the statement detailing the non-acceptance. It is not sufficient that the statement appears only as part of an attachment to the Bid, or be included in a general statement of the Bidders usual operating conditions.
- 19.5 An incomplete Bid may be disqualified or assessed solely on the information completed or received with the Bid.

20. ILLEGIBLE CONTENT, ALTERATION, AND ERASURES

- 20.1 Incomplete Bids may be disqualified or evaluated solely on information contained in the Bid.
- 20.2 DENEL - PMP SOC LTD may disregard any content in a Tender that is illegible and will be under no obligation whatsoever to seek clarification from the Bidder.
- 20.3 DENEL - PMP SOC LTD may permit a Bidder to correct an unintentional error in its Bid where that error becomes known or apparent after the Closing Time, but in no event, will any correction be permitted if DENEL - PMP SOC LTD reasonably considers that the correction would materially alter the substance of the Bid or effect the fairness of the Tendering Process.

21. OBLIGATION TO NOTIFY ERRORS

If, after a Bidder's Response has been submitted, the Bidder becomes aware of an error in the Bidders Response (including an error in pricing, but excluding clerical errors which would have no bearing on the evaluation of the Bid), the Bidder must promptly notify DENEL - PMP SOC LTD of such error.

22. RESPONSIBILITY FOR BIDDING COSTS

- 22.1 The Bidders participation or involvement in any stage of the Tendering Process is at the Bidders sole risk, cost and expense. DENEL - PMP SOC LTD will not be held responsible for, or pay for, any expense or loss that may be incurred by Bidders in relation to the preparation or lodgement of their Bid.
- 22.2 DENEL - PMP SOC LTD is not liable to the Bidder for any costs on the basis of any contractual, promissory or restitution grounds whatsoever as a consequence of any matter relating to the Bidders participation in the Tendering Process, including without limitation, instances where:
- 22.2.1 the Bidder is not engaged to perform under any contract; or
 - 22.2.2 DENEL - PMP SOC LTD exercises any right under this RFP or at law.

23. DISCLOSURE OF BID CONTENTS AND BID INFORMATION

- 23.1 All Bids received by DENEL - PMP SOC LTD will be treated as confidential. DENEL - PMP SOC LTD will not disclose contents of any Bid and Bid information, except:
- 23.1.1 as required by law;
 - 23.1.2 for the purpose of investigations by other government authorities having relevant jurisdiction;
 - 23.1.3 To external consultants and advisors of DENEL - PMP SOC LTD engaged to assist with the Tendering Process; or for the general information of Bidders required to be disclosed as per National Treasury Regulations, Guidelines, Instruction Notes or Practice Notes.

24. USE OF BIDS

- 24.1 Upon submission in accordance with the requirements relating to the submission of Bids, all Bids submitted become the property of DENEL - PMP SOC LTD. Bidders will retain all ownership rights in any intellectual property contained in the Bids.
- 24.2 Each Bidder, by submission of their Bid, is deemed to have licensed DENEL - PMP SOC LTD to reproduce the whole, or any portion, of their Bid for the sole purposes of enabling DENEL - PMP SOC LTD to evaluate the Bid.

25. BID ACCEPTANCE

All Bids received must remain open for acceptance for a minimum period of 180 (One hundred and eighty) days from the Closing Time. This period may be extended by written mutual agreement between DENEL - PMP SOC LTD and the Bidder.

26. CHANGES TO QUOTATIONS

Changes by the Respondent to its submission will not be considered after the closing date and time.

27. DENEL'S PROCUREMENT PHILOSOPHY

It is the policy of DENEL - PMP SOC LTD, when purchasing products, services and works, to follow a course of optimum value and efficiency by adopting best purchasing practices in Supply Chain Management, ensuring where possible that open and fair competition has prevailed, with due regard to the importance of:

27.1 The PFMA (Public Finance Management Act) and the (PPPFA) Preferential Procurement Policy Framework Act

27.2 Preferential Procurement Regulations 2017 as per Gazette 10684

27.3 B-BBEE Act, 2003

28. BROAD-BASED BLACK ECONOMIC EMPOWERMENT AND SOCIO-ECONOMIC OBLIGATIONS

As explained in more detail in the B-BBEE Preference Points Claim Form and as prescribed in terms of the Preferential Procurement Policy Framework Act (PPPFA), Act 5 of 2000 and its Regulations, Respondents are to note that Denel will award preference points to companies which provide valid proof of their B-BBEE status using either the latest version of the generic Codes of Good Practice or Sector Specific Codes (if applicable).

The value of this bid is estimated to be below R50 000 000 (all applicable taxes included); and therefore the 80/20 system shall be applicable. Despite the stipulated preference point system, Denel shall use the lowest acceptable bid to determine the applicable preference point system in a situation where all received acceptable bids are received outside the stated preference point system.

Respondents are required to complete the B-BBEE Preference Point Claim Form and submit it together with valid proof of their B-BBEE Status as stipulated in the Claim Form in order to obtain preference points for their B-BBEE status.

Respondents are required at all times to comply with the latest B-BBEE legislation and/or instruction notes as issued from time to time by the DTI.

NB: Denel reserves the right to request an Action Plan that addresses shortcomings in the successful Bidder's transformation status.

29. BIDDERS WHO FORM JOINT VENTURES OR CONSORTIUMS

Respondents, who wish to respond to this RFP as a Joint Venture [JV] or consortium with Designated or Black People Living with Disabilities (BPLWD) owned companies, are encouraged to do so and must state their intention to do so in their RFP submission.

Such Respondents must also submit a signed JV or Consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party. If such a JV or consortium agreement is unavailable, the partners must submit confirmation in writing of their intention to enter into a JV or

consortium agreement should they be awarded business by Denel through this RFP process.

This written confirmation must clearly indicate the percentage [%] split of business and the responsibilities of each party. In such cases, award of business will only take place once a signed copy of a JV or consortium agreement is submitted to Denel.

Respondents are to note the requirements for B-BBEE compliance of JVs or consortiums as required in the B-BBEE Preference Point Claim Form and submit it together with proof of their B-BBEE Status as stipulated in the Claim Form in order to obtain preference points for their B-BBEE status.

Note: Failure to submit an original consolidated B-BBEE certificate for the JV or a certified copy thereof at the Closing Date of this RFP, will result in a score of zero being allocated for B-BBEE.

30. NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE

Respondents are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information. Denel is required to ensure that price quotations are invited and accepted from prospective bidders listed on the CSD. Business may not be awarded to a Respondent which has failed to register on the CSD. Only foreign suppliers with no local registered entity need not register on the CSD. The CSD can be accessed at <https://secure.csd.gov.za/>. Respondents are required to provide the following to Denel in order to enable it to verify information on the CSD:

Supplier Number: _____ unique registration reference number: _____.

31. TAX COMPLIANCE

Respondents must be compliant when submitting a proposal to Denel and remain compliant for the entire contract term with all applicable tax legislation, including but not limited to the Income Tax Act, 1962 (Act No. 58 of 1962) and Value Added Tax Act, 1991 (Act No. 89 of 1991).

It is a condition of this RFP that the tax matters of the successful bidder are in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the bidder's tax obligations.

It is a requirement that Respondents grant a written confirmation when submitting this bid that SARS may on an on-going basis during the tenure of the contract disclose the Respondent's tax compliance status and by submitting this bid such confirmation is deemed to have been granted.

Respondents are required to be registered on the Central Supplier Database and the National Treasury shall verify the Respondent's tax compliance status through the Central Supplier Database.

Where Consortia / Joint Ventures / Sub-contractors are involved, each party must be registered on the Central Supplier Database and their tax compliance status will be verified through the Central Supplier Database

32. NEW TAX COMPLIANCE STATUS (TCS) SYSTEM

SARS has implemented a new Tax Compliance Status (TCS) system in terms of which a taxpayer is now able to authorize any 3rd party to verify its compliance status in one of two ways: either through the use of an electronic access PIN or through the use of a Tax Clearance Certificate obtained from the new TCS system.

Respondents are required to provide the following to Denel in order to enable it to verify their tax compliance status:

Tax reference number: _____

Tax Clearance Certificate & TCC Number: _____ and PIN: _____.

33. EVALUATION PROCESS

33.1 The Bids will be evaluated and adjudicated as follows:

33.1.1 Pre-screening Criteria – Compliance Evaluation

Only those Bidders which satisfy all the Pre-screening Criteria will be eligible to participate in the Tendering Process.

Each offer must conform to these conditions to be eligible for further evaluation. An offer that fails to meet these conditions will be disqualified.

Mandatory conditions are listed in Part B of this document.

33.1.2 First stage – Functional evaluation

Phase 1

Bidders are evaluated based on the functional criteria set out in this RFP. Only those Bidders which score **70 points or higher (out of a possible 100)** during this phase of the functional evaluation will be evaluated during Phase 2 of the Bid.

The functional evaluation may include a presentation by the shortlisted Bidders or alternatively the said Bidders may be required to submit samples for evaluation. DENEL - PMP SOC LTD will advise Bidders in advance should a presentation or a submission of samples be required.

Denel reserves the right to test any claim made by the bidder with regards to any aspect of the submission, test validity of certificates, test validity of share certificates, as well as to conduct site visits and reference checks if so required.

33.1.3 **Second stage – Price and Preferential points**

33.1.3.1 Those Bidders which have passed the Pre-screening, Mandatory questions and Phase 1 of the tender Process will be scored based on price and preference point allocation in accordance with the applicable legislation.

33.1.3.2 The successful Bidder will typically be the Bidder that scores the highest number of points in the second stage of the Bid evaluation, unless DENEL - PMP SOC LTD exercises its right to cancel the RFP or finds that there are other objective and sound business or transformative reasons that justify the award to a company that did not obtain the highest score.

33.2 **Bidders are required to submit as Annexure I to their Bids, any documentation which supports the responses provided in respect of the Pre-screening Criteria as follows:**

33.2.1.1 The Pre-screening Criteria is based on the Bidder's response to every stated request or requirement in the tender specification and confirmation of acceptance of and understanding of Denel's requirements. Failure to respond to a question or statement will constitute grounds for disqualification.

33.2.1.2 Where the tenderer is presented with a requirement or asked to use a specific approach, the tenderer must describe how it intends to comply.

33.2.1.3 Where a statement of non-compliance is provided, the tenderer must indicate its reason and explain its proposed alternative, if applicable, and the advantages to Denel of such a proposal.

33.2.1.4 The bidder must ensure that all documents are duly authorised.

Annexure I – Pre –screening Criteria

REQUIREMENT	COMPLIANT	NON-COMPLIANT
<p>1. Bidder is a South African- owned and registered Supplier / Service Provider operating primarily within the regions where Denel’s business divisions are located (bidder must provide proof thereof)</p> <p>2. The Bidder must have the necessary infrastructure, resources and capacity to meet Denel’s requirements (bidder must provide proof thereof)</p> <p>3. Valid Tax Clearance Certificate or an access Pin to SARS e-Filing</p> <p>4. Valid B-BBEE Certificate (if claiming preference points).</p> <p>5. Central Supplier database proof of registration (provide documentation)</p> <p>6. Company Registration with CIPC – submit proof thereof</p> <p>7. Current Banking Details, Cancelled Cheque or Original letter from the Bank issued on a bank letterhead with stamp.</p> <p>8. Certified copies of all share holder certificates</p> <p>9. Copy of the shareholder’s agreement if there is more than one shareholder.</p> <p>This requirement will also apply to all members of consortia or joint ventures which submit joint Bids.</p> <p>Note: Failure to meet the above requirements will result in automatic Disqualification</p>		

33.3 First Stage: Functionality –Phase 1

33.3.1 The Functional Criteria that will be used to test the capability of Bidders are as follows:

PHASE 1: PAPER BASED.

Bidders who obtain less than the threshold of 3.5 points or 70% will not qualify for further evaluation.

Weighting	Evaluation Criteria	Scoring
60%	Evidence of experience the Bidder’s company has in supplying the products required. The Bidder must submit proof that such services was delivered or similar that requires relevant experience to supply such items successfully.	<p>LEGEND: Rating Scale 1 to 5</p> <p>5 years’ experience and above in manufacturing Lead products or similar products supported by a testimonial from a former Client – <u>Fully compliant - 5 points</u></p> <p>3 to 4 years’ experience in manufacturing Lead products or similar products supported by a testimonial from a former Client – <u>Largely compliant – 4 points</u></p> <p>2 to 3 years’ experience in manufacturing Lead products or similar products supported by a testimonial from a former Client – <u>Compliant – 3.5 points</u></p> <p>1 to 2 years’ experience in manufacturing Lead products or similar products supported by a testimonial from a former Client – <u>Partially compliant – 2.5 points</u></p> <p>Less than 1 years’ experience in manufacturing Lead products or similar products supported by a testimonial from a former Client - <u>Non-compliant – 1 point</u></p>

Weighting	Evaluation Criteria	Scoring
40%	<p>Technical and Process Capability.</p> <p>Bidders must provide an indication of what makes their capability appropriate for participation in this tender process.</p>	<p>10 Points Performance measures of machining capability (e.g. how many lines are available, what throughput can be achieved).</p> <p>10 Points Performance measures of inspection capability (e.g. type of equipment, qualification/experience level of staff)</p> <p>10 Points Performance measures of re-work capability (e.g. type of equipment, qualification/experience level of staff)</p> <p>10 Points Performance measures of testing capability (e.g. type of equipment, qualification/experience level of staff)</p> <p>The format of this indication/evidence should preferably be concise and factual to make the analytical evaluation as seamless as possible.</p>

Second Stage: Price and Preferential Points Assessment

33.3.2 After the assessment and evaluation of the Pre-screening Criteria and Functional criteria, the second stage of evaluation of the Bids will be in respect of Price and Preferential Procurement Points only. Points will be allocated to Bidders at this stage of the evaluation in accordance with the PPPFA Act and the PPPFA Regulations, as follows:

Price points - 80
 Preferential Procurement points (B-BBEE level) - 20

33.3.3 Price points

The following formula will be used to calculate the points for price:

$$Ps = 80(1-(Pt-Pmin) / Pmin)$$

Where:

- Ps = Points scored for price of tender or offer under consideration;
- Pt = Price of tender or offer under consideration; and
- Pmin = Price of lowest acceptable tender or offer.

33.3.4 Preferential Procurement points

A maximum of 20 points may be awarded in respect of preferential procurement, which points must be awarded to a tenderer for attaining their B-BBEE Status Level in accordance with the table below:

B-BBEE Status Level	Number of Points
1	20
2	18
3	14
4	12
5	8
6	6
7	4
8	2
9 Non-compliant contributor	0

An unincorporated trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate Bid.

33.3.5 **Total**

The total points scored by each Bidder will be calculated by adding the points scored for price (out of 80) to the points scored for preferential procurement (out of 20).

The successful Bidder will be the Bidder which has the highest total points (out of 100) for both price and preferential procurement (unless there is a basis for selecting a different successful Bidder in accordance with section 2(1) (f) of the PPPFA).

34. **STATUS OF BID**

34.1 Each Bid constitutes an irrevocable offer by the Bidder to DENEL - PMP SOC LTD to provide the Services required and otherwise to satisfy the requirements of the Specification as set out in this RFP.

34.2 A Bid must not be conditional on:

- 34.2.1 the Board approval of the Bidder or any related governing body of the Bidder being obtained;
- 34.2.2 the Bidder conducting due diligence or any other form of enquiry or investigation;
- 34.2.3 the Bidder (or any other party) obtaining any regulatory approval or consent;
- 34.2.4 the Bidder obtaining the consent or approval of any third party; or
- 34.2.5 The Bidder stating that it wishes to discuss or negotiate any commercial terms of the contract.

34.3 DENEL - PMP SOC LTD may, in its absolute discretion, disregard any Bid that is, or is stated to be, subject to any one or more of the conditions detailed above (or any other relevant conditions).

34.4 DENEL - PMP SOC LTD reserves the right to accept a Bid in part or in whole or to negotiate with a Bidder in accordance with the provisions of this RFP and the applicable laws and regulations.

35. **CLARIFICATION OF BIDS**

35.1 DENEL - PMP SOC LTD may seek clarification from and enter into discussions with any or all of the Bidders in relation to their Bid. DENEL - PMP SOC LTD may use the information obtained

when clarification is sought or discussions are had in interpreting the Bid and evaluating the cost and risk of accepting the Bid. Failure to supply clarification to the satisfaction of DENEL - PMP SOC LTD may render the Bid liable to disqualification.

- 35.2 DENEL - PMP SOC LTD is under no obligation to seek clarification of anything in a Bid and reserves the right to disregard any clarification that DENEL - PMP SOC LTD considers to be unsolicited or otherwise impermissible or irrelevant in accordance with the rules set out in this RFP.

36. DISCUSSION WITH BIDDERS

- 36.1 DENEL - PMP SOC LTD shall elect to engage in detailed discussions with any one or more Bidder(s), with a view to maximising the benefits of this RFP as measured against the evaluation criteria and in fully understanding a Bidder's offer.
- 36.2 As part of the evaluation of this Bid, DENEL - PMP SOC LTD shall invite Bidders to give a presentation to DENEL - PMP SOC LTD in relation to their submissions.
- 36.3 DENEL - PMP SOC LTD is under no obligation to undertake discussions with any Bidders.
- 36.4 In addition to presentations and discussions, DENEL - PMP SOC LTD shall request some or all Bidders to:
- 36.4.1 conduct a site visit, if applicable;
 - 36.4.2 provide references or additional information; and/or
 - 36.4.3 Make themselves available for panel interviews.

37. SUCCESSFUL BIDS

- 37.1 Selection as a successful Bidder does not give rise to a contract (express or implied) between the successful Bidder and DENEL - PMP SOC LTD for the supply of the Services. No legal relationship will exist between DENEL - PMP SOC LTD and a successful Bidder for the supply of the Services until such time as a binding contract is executed by them.
- 37.2 DENEL - PMP SOC LTD may, in its absolute discretion, decide not to enter into pre-contractual negotiations with a successful Bidder.
- 37.3 A Bidder is bound by its Bid and all other documents forming part of the Bidder's Response and, if selected as a successful Bidder, must enter into a contract on the basis of the Bid with or without further negotiation.

38. NO OBLIGATION TO ENTER INTO CONTRACT

- 38.1 DENEL - PMP SOC LTD is under no obligation to appoint a successful Bidder or Bidders (as the case may be), or to enter into a contract with a successful Bidder or any other person, if it is unable to identify a Bid that complies in all relevant respects with the requirements of DENEL - PMP SOC LTD, or if due to changed circumstances, there is no longer a need for the Services requested, or if funds are no longer available to cover the total envisaged expenditure. For the

avoidance of any doubt, in these circumstances DENEL - PMP SOC LTD will be free to proceed via any alternative process.

- 38.2 DENEL - PMP SOC LTD may conduct a debriefing session for all Bidders (successful and unsuccessful). Attendance at such debriefing session will be communicated to relevant Bidders.
- 38.3 Denel reserves the right to award the whole contract or part thereof to a Bidder(s) at its own discretion in line with the prevailing business conditions.
- 38.4 Denel reserves the right to appoint or secure the most suitable/favourable solution/proposal/option as reflected in the outcome of the tender adjudication without further consultation with the Bidder/s.

39. BIDDER WARRANTIES

- 39.1 By submitting a Bid, a Bidder warrants that:
 - 39.1.1 it did not rely on any express or implied statement, warranty or representation, whether oral, written, or otherwise made by or on behalf of DENEL - PMP SOC LTD, its officers, employees, or advisers other than any statement, warranty or representation expressly contained in the RFP;
 - 39.1.2 it did not use the improper assistance of DENEL - PMP SOC LTD 's employees or information unlawfully obtained from them in compiling its Bid;
 - 39.1.3 it is responsible for all costs and expenses related to the preparation and lodgement of its Bid, any subsequent negotiation, and any future process connected with or relating to the Tendering Process;
 - 39.1.4 it accepts and will comply with the terms set out in this RFP; and
 - 39.1.5 It will provide additional information in a timely manner as requested by DENEL - PMP SOC LTD to clarify any matters contained in the Bid.

40. DENEL - PMP SOC LTD 'S RIGHTS

- 40.1 Notwithstanding anything else in this RFP, and without limiting its rights at law or otherwise, DENEL - PMP SOC LTD reserves the right, in its absolute discretion at any time, to:
 - 40.1.1 cease to proceed with, or suspend the Tendering Process prior to the execution of a formal written contract;
 - 40.1.2 alter the structure and/or the timing of this RFP or the Tendering Process;
 - 40.1.3 vary or extend any time or date specified in this RFP
 - 40.1.4 terminate the participation of any Bidder or any other person in the Tendering Process;
 - 40.1.5 award the tender in full or part or award to a single I bidder or multiple bidders
 - 40.1.6 require additional information or clarification from any Bidder or any other person;
 - 40.1.7 provide additional information or clarification;
 - 40.1.8 negotiate with any one or more Bidder;
 - 40.1.9 call for new Bid;
 - 40.1.10 reject any Bid received after the Closing Time; or

- 40.1.11 reject a bid which reflects unsustainability or concern regarding financial well-being or soundness of the bidder
- 40.1.12 Reject any Bid that does not comply with the requirements of this RFP.
- 40.1.13 reserves the right to terminate the contract on grounds of poor performance

41. GOVERNING LAWS

- 41.1 This RFP and the Tendering Process are governed by the laws of the Republic of South Africa.
- 41.2 Each Bidder must comply with all relevant laws in preparing and lodging its Bid and in taking part in the Tendering Process.
- 41.3 All Bids must be completed using the English language and all costing must be in South African Rand.

42. MANDATORY QUESTIONS

- 42.1 Bidders shall provide full and accurate answers to all (including mandatory) questions posed in this document, and, are required to explicitly state "Comply/Accept" or "Do not comply/Do not accept" (with a √ or an X) regarding compliance with the requirements. Where necessary, the Bidders shall substantiate their response to a specific question.

NOTE: It is mandatory for Bidders to complete or answer this part fully; failure to do so may result in the Bid being disqualified.

44.1.1	Bid is subject to the GENERAL CONDITIONS OF CONTRACT stipulated in this RFP document.	Accept	Do not accept
44.1.2	The laws of the Republic of South Africa shall govern this RFP and the Bidders hereby accept that the courts of the Republic of South Africa shall have the jurisdiction.	Accept	Do not accept
44.1.3	DENEL - PMP SOC LTD shall not be liable for any costs incurred by the Bidder in the preparation of a response to this RFP. The preparation of a response shall be made without obligation to acquire any of the items included in any Bidder's BID or to select any BID, or to discuss the reasons why such vendor's or any other BID was accepted or rejected.	Accept	Do not accept
44.1.4	DENEL - PMP SOC LTD may request written clarification or further information regarding any aspect of this BID. The Bidders must supply the requested information in writing within two working days after the request has been made, otherwise the BID may be disqualified.	Accept	Do not accept
44.1.5	In the case of a Consortium, Joint Venture or subcontractors, Bidders are required to provide copies of signed agreements stipulating the work split and Rand value as well as the shareholding of all parties involved (certified).	Accept	Do not accept

44.1.6	In the case of a Consortium, Joint Venture or subcontractors, all Bidders are required to provide mandatory documents and this includes a B-BBEE certificate for the lead company as well as all partners/associates. Bidder shall also present a valid, consolidated B-BBEE certificate for the consortium, joint venture if claiming preference points.	Accept	Do not accept
44.1.7	DENEL - PMP SOC LTD reserves the right to cancel or reject any BID and not to award the BID to the lowest Bidder or award parts of the BID to different Bidders, or not to award the BID at all.	Accept	Do not accept
44.1.8	Where applicable, Bidders are required to submit back-to-back agreements and service level agreements with their principals or sub-contractors.	Accept	Do not accept
44.1.9	By submitting a BID in response to this RFP, the Bidders accept the evaluation criteria as they stand.	Accept	Do not accept

44.1.10	Where applicable, DENEL - PMP SOC LTD reserves the right to run benchmarks on the requirement, during the evaluation and after the evaluation.	Accept	Do not accept
44.1.11	DENEL - PMP SOC LTD reserves the right to conduct a pre-award assessment during the source selection process to evaluate contractors' capabilities to meet the requirements specified in the RFP and supporting documents. This includes but is not limited to infrastructure, resources, operating premises, reference checks as well as to conduct a test on the entire value chain as stipulated in the original submission to this RFP	Accept	Do not accept
44.1.12	Only the solution commercially available at the BID closing date shall be considered. No Bids for future solutions shall be accepted.	Accept	Do not accept
44.1.13	The Bidder should not qualify the BID with own conditions. Caution: If the Bidder does not specifically withdraw its own conditions of BID when called upon to do so, the BID response shall be declared invalid.	Accept	Do not accept
44.1.14	Should the Bidder withdraw the BID before the BID validity period expires, DENEL - PMP SOC LTD reserves the right to recover any additional expense incurred by DENEL - PMP SOC LTD having to accept any less favourable BID or the additional expenditure	Accept	Do not accept

	incurred by DENEL - PMP SOC LTD in the preparation of a new RFP and by the subsequent acceptance of any less favourable BID.		
44.1.15	Delivery of and acceptance of correspondence between DENEL - PMP SOC LTD and the Bidder sent by prepaid registered post (by air mail if appropriate) in a correctly addressed envelope to either party's postal address or address for service of legal documents shall be deemed to have been received and accepted after (3) three days from the date of postage to the South African Post Office Ltd.	Accept	Do not accept
44.1.16	Should the parties at any time before and/or after the award of the BID and prior to, and-or after conclusion of the contract fail to agree on any significant product price or service price adjustments, change in technical specification, change in services, etc. DENEL - PMP SOC LTD shall be entitled within 14 (fourteen) days of such failure to agree, to recall the letter of award and cancel the BID by giving the Bidder not less than 90 (ninety) days written notice of such cancellation, in which event all fees on which the parties failed to agree, shall remain fixed as was the case prior to the negotiations. Such cancellation shall mean that DENEL - PMP SOC LTD reserves the right to award the same BID to the next best Bidders as it deems fit.	Accept	Do not accept
44.1.17	In the case of a consortium or JV, each of the authorised enterprise's members and/or partners of the different enterprises must co-sign this document.	Accept	Do not accept
44.1.18	Any amendment or change of any nature made to this RFP shall only be of force and effect if it is in writing, signed by DENEL - PMP SOC LTD signatory and added to this RFP as an addendum.	Accept	Do not accept
44.1.19	Failure or neglect by either party to (at any time) enforce any of the provisions of this BID shall not, in any manner, be construed to be a waiver of any of that party's right in that regard and in terms of this BID. Such failure or neglect shall not, in any manner, affect the continued, unaltered validity of this BID, or prejudice the right of that party to institute subsequent action.	Accept	Do not accept
44.1.20	Bidders must acknowledge and accept that this bid will be evaluated on the bidder's performance and presumed ability to execute the contract to Denel's full satisfaction. Bidders will be expected to adhere to a performance management system which will entail regular evaluation of the bidder's performance in line with mutually agreed to Key Performance Indicators. Bidders must also note that	Accept	Do not accept

	Denel reserves the right to terminate the contract on grounds of poor performance		
44.1.21	All services supplied in accordance with this BID must be certified to all legal requirements as per the South African law.	Accept	Do not accept
44.1.22	No interest shall be payable on accounts due to the successful Bidder in an event of a dispute arising on any stipulation in the contract or payment delays.	Accept	Do not accept
44.1.23	Evaluation of Bids shall be performed by an evaluation panel established by DENEL - PMP SOC LTD. Bids shall be evaluated based on conformance to the required specifications as outlined in the RFP. Points shall be allocated to each Bidder, on the basis that the maximum number of points that may be scored for price is 80, and the maximum number of preference points that may be claimed (according to the PPPFA) is 20.	Accept	Do not accept
44.1.24	If the successful Bidder disregards contractual specifications, this action may result in the termination of the contract. Denel reserves the right to unilaterally terminate the AGREEMENT with the Service Provider by giving 60 days written notice to the Service Provider of such early termination, without influencing the applicability of the terms and conditions on the part not terminated or incurring any penalties.	Accept	Do not accept
44.1.25	The Bidders' response to this Bid, or parts of the response, shall be included as a whole or by reference in the final contract	Accept	Do not accept
44.1.26	Should the evaluation of this Bid not be completed within the validity period of the Bid, DENEL - PMP SOC LTD has discretion to extend the validity period.	Accept	Do not accept
44.1.27	Upon receipt of the request to extend the validity period of the Bid, the Bidder must respond within the required time frames and in writing on whether he agrees to hold his original Bid response valid under the same terms and conditions for a further period.	Accept	Do not accept
44.1.28	Should the Bidder change any wording or phrase in this document, the Bid shall be evaluated as though no change has been effected and the original wording or phrasing shall be used.	Accept	Do not accept

Signature(s) of Bidder or assignee(s)

Date

Name of signing person (in block letters)

Capacity

Are you duly authorized to sign this Bid?

Name of Bidder (in block letters)

Postal address (in block letters)

Domicilium citandi et executandi in the RSA (full street address of this place) (in block letters)

.....
.....
.....
.....
.....

Telephone Number:..... FAX number.....

Cell Number:.....

Email Address.....

STATEMENT OF WORK

PURPOSE

The purpose of this RFP is to obtain pricing for the manufacturing and supply of Lead Billets to Denel – PMP at 1 Ruth First Street Lotus Gardens Pretoria West.

Item No	Description	Specification	Estimated Annual consumption
1	Billet 2% Antimony Lead Alloy	1260023	50,000 Kg
2	Billet 9% Antimony Lead Alloy	1260021	150,000 Kg
3	Billet 5% Antimony Lead Alloy	1260022	3,000 Kg

Note: These quantities are not fixed and can change due to demand changes.

Denel – PMP will accept the bidder/s submission as final and binding (tendered price), Denel will not be held liable for arithmetical errors, and hence the bidder/s must ensure that all calculations are correct at the time of submission.

Compliance with Legislation

Compliance with relevant legislation is non-negotiable;

No outstanding judgments or litigation against the Bidder/s

All prices to be exclusive of VAT where applicable.

All prices must be quoted in ZAR (South African Rand).

Annexure B

Brief profile of the Bidder’s company or each member of the Consortium or Joint venture that will be involved in the supply of LEAD BILLETS. This document(s) is to be prepared and submitted by the Bidder(s) as Annexure B to their Bid.

Annexure D

SBD 4

DECLARATION OF INTEREST

1. Is the Bidder or any person connected with or employed by the Bidder or an entity which forms part of the Bidder, aware of any fact which may give rise to an actual or perceived conflict of interest on the part of the Bidder, DENEL - PMP SOC LTD or any person involved in the evaluation or adjudication of this Bid?

YES	NO

2. If the answer to 1 above is “Yes”, Bidders are required to set out, in detail immediately below, the facts which may give rise to an actual or perceived conflict of interest and identify the individuals to which those facts relate.

3. in addition, Bidders are required to complete the following:

3.1. Full Name of Bidder or his or her representative:

.....

3.2. Identity Number:

.....

3.3. Position occupied in the Company (director, trustee, shareholder¹):

.....

3.4. Company Registration Number:

.....

3.5. Tax Reference Number:

.....

3.6. VAT Registration Number:

3.7. The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / personnel numbers must be indicated in paragraph 4 below.

3.8. Are you or any person connected with the bidder presently employed by the state?

YES	NO

If so, furnish the following particulars:

Name of person / director / trustee / shareholder/
member.....

Name of state institution at which you or the person connected to the bidder is employed:
.....
.....

Position occupied in the state
institution.....

Any other particulars:
.....
.....

¹ "Shareholder" means a person who owns shares in the company.

.....
.....
.....
.....

3.8.1. If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector?

YES	NO

If yes, did you attach proof of such authority to the bid document? (Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.)

If no, furnish reasons for non-submission of such proof:

.....
.....
.....

3.9. Did you or your spouse, or any of the company's directors/ trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months?

YES	NO

If so, furnish particulars:

.....
.....
.....

3.10. Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid?

YES	NO

If so, furnish particulars:

.....
.....
.....

3.11. Are you, or any person connected with the bidder aware of any relationship (family, friend, other) between any other bidder and any person employed by the state who may be involved with the evaluation and or adjudication of this bid?

YES	NO

If so, furnish particulars.

.....
.....
.....

3.12. Do you or any of the directors / trustees / shareholders / members of the company have any interest in any other related companies whether or not they are bidding for this contract?

YES	NO

If so, furnish particulars:

.....

.....
.....

4. Full details of owners, directors / trustees / members / shareholders.

Full Name	Identity Number	Personal Reference Number	Tax Number	State Number / Number	Employee / Persal Number

DECLARATION

I, THE UNDERSIGNED (NAME).....

CERTIFY ON BEHALF OF THE BIDDER THAT THE INFORMATION FURNISHED IN THIS DECLARATION IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 23 OF THE GENERAL CONDITIONS OF CONTRACT SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature

.....
Date

.....
Position

.....
Name of bidder

1. BID DECLARATION

1.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

2. B-BBEE STATUS LEVEL OF CONTRIBUTOR CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 4.1

2.1 B-BBEE Status Level of Contributor: =(maximum of 10 or 20 points)
 (Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.

3. SUB-CONTRACTING

3.1 Will any portion of the contract be sub-contracted?

(*Tick applicable box*)

YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

3.1.1 If yes, indicate:

- i) What percentage of the contract will be subcontracted.....%
- ii) The name of the sub-contractor.....
- iii) The B-BBEE status level of the sub-contractor.....
- iv) Whether the sub-contractor is an EME or QSE

(*Tick applicable box*)

YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

v) Specify, by ticking the appropriate box, if subcontracting with an enterprise in terms of Preferential Procurement Regulations,2017:

Designated Group: An EME or QSE which is at last 51% owned by:	EME	QSE
	√	√
Black people		
Black people who are youth		
Black people who are women		
Black people with disabilities		
Black people living in rural or underdeveloped areas or townships		
Cooperative owned by black people		
Black people who are military veterans		
OR		
Any EME		
Any QSE		

4. DECLARATION ABOUT COMPANY/FIRM

4.1 Name of company/firm.....

4.2 VAT registration number.....

4.3 Company registration number.....

4.4 TYPE OF COMPANY/ FIRM

- Partnership/Joint Venture / Consortium
- One person business/sole propriety
- Close corporation
- Company
- (Pty) Limited

[TICK APPLICABLE BOX]

4.5 DESCRIBE PRINCIPAL BUSINESS ACTIVITIES

.....

COMPANY CLASSIFICATION

- Manufacturer
- Supplier
- Professional service provider
- Other service providers, e.g. transporter, etc.

[TICK APPLICABLE BOX]

4.6 Total number of years the company/firm has been in business.....

4.7 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contributor indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
- iv) If the B-BBEE status level of contributor has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have –
 - (a) disqualify the person from the bidding process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person’s conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution.

<p>WITNESSES</p> <p>1.</p> <p>2.</p>
--

<p>.....</p> <p>SIGNATURE(S) OF BIDDERS(S)</p>
<p>DATE:.....</p> <p>ADDRESS.....</p>

CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1 This Standard Bidding Document (SBD) must form part of all bids¹ invited.
- 2 Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).² Collusive bidding is a *per se* prohibition meaning that it cannot be justified under any grounds.
- 3 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
 - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
 - b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- 4 This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- 5 In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

¹ Includes price quotations, advertised competitive bids, limited bids and BIDs.

² Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

CERTIFICATE OF INDEPENDENT BID DETERMINATION

I, the undersigned, in submitting the accompanying bid:

(Bid Number and Description)

in response to the invitation for the bid made by:

(Name of Institution)

do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of: _____ that:

(Name of Bidder)

1. I have read and I understand the contents of this Certificate;
2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
 - (a) Has been requested to submit a bid in response to this bid invitation;
 - (b) Could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
 - (c) Provides the same goods and services as the bidder and/or is in the same line of business as the bidder
6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium³ will not be construed as collusive bidding.
7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
 - (a) prices;
 - (b) geographical area where product or service will be rendered (market allocation)
 - (c) Methods, factors or formulas used to calculate prices;
 - (d) The intention or decision to submit or not to submit, a bid;
 - (e) The submission of a bid which does not meet the specifications and conditions of the bid; or

(f) Bidding with the intention not to win the bid.

8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

³ Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

.....

SignatureDate

.....

Position Name of Bidder

Annexure F

Bidders are required to include, as annexure H to their Bids, certified copies of all relevant CIPC registration documents listing all members with percentages, in the case of a close corporation

Annexure G

Bidders are required, as annexure I to their Bids, to submit certified copies of the latest share certificates of the company as well of all relevant companies

Annexure I

Bidders are required to include as Annexure I to their Bids, supporting documents to their responses to the Pre-screening and Mandatory Criteria.

Denel reserves the right to conduct site visits and reference checks in order to establish the correctness of the information submitted in response to this RFP

Annexure K

CSD Registration Summary Report